



Date: July 5, 2016  
To: Interdistrict/Interagency Cooperation Committee Members  
From: Layla Merrifield, Executive Director  
Re: July 15, 2016, Additional Committee Meeting Materials

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Among the materials for your committee meeting to be held at Northcentral Technical College in Wausau on Friday, July 15, is a *DMI Value Added Services* document, prepared by Districts Mutual Insurance (DMI). DMI provides a number of additional services at no cost to our technical colleges, including the expertise of Tim McNulty at this Association's Spring Quarterly Meeting, held in Madison on April 22.

This document is provided for your information only, as a courtesy to DMI. No action is required.

Feel free to contact the Association office if you have any questions, or if we can otherwise be of assistance.

cc: College Presidents  
Executive Committee



**DMI Value Added Services\***

Service	Provider/Notes	Cost
Risk & Loss Control Consultant**	On-Site Campus Safety Audits On-Site Material Handling Training On-Site OSHA 10- and 30-Hour Training Targeted Loss Control Programs	No Cost to Colleges
Business Continuity & Crisis Response Consultant*	Business Continuity Plan Assessments Tabletop Drill Facilitation	Funded 100% by DMI to provide risk management services to the Colleges.
Campus Security Consultant*	Campus Security Assessments Tabletop Drill Facilitation	Value not contemplated in total below.
Other Staff Resources*	Driver Record Checks, Underwriting Facilitation, Etc.	
Contracted Training	Various Providers	\$2,000
Online MSDS Service (Keller Online)	2-year subscription (\$42,000 x 2)	\$82,000
DMI Presents...Webinars	GoToWebinar Annually (\$1,000 x 7)	\$7,000
URMIA System Membership / TULIP Program	Annually (\$2,216 x 5)	\$11,080
URMIA Midwest Regional Conference Fees	2012 (\$1,526) + 2014 (\$1,419) + 2015 (\$903)	\$3,848
"Rule of 16" Whitepapers and Legal Templates – Michael Best and Friedrich	- Public Records/Open Meetings Compliance (2005)	\$1,051
	- Training Matters (2006-2008)	\$3,848
	- Affiliation Agreements (2006-07)	\$8,421
	- Cyber Risk Assessment (2008)	\$2,594
	- Risk & Loss Consultant Recruitment (2008)	\$10,949
	- Additional Insureds (2008)	\$11,981
	- Limited Duty Project (2009)	\$2,014
	- Annual Meetings (2010-2014)	\$6,183
	- Concealed Carry Law (2011)	\$17,413
	- Master A201 Agreement (2012)	\$8,398
	- MATC PT Teachers vs. MATC (2013)	\$28,435
- Land-Use Template	\$923	
- Equipment Use Agreement Template	\$900	
Disaster Response Call Center Annual Fee	Empathia Annually (\$16,000 x 4)	\$64,000
Cyber Health Check Project	Net Diligence (2014)	\$64,600
Annual Driver Record Checks	(Five years \$17,500) + (Out-of-State 4-years \$9,000)	\$26,500
ARC Flash RFP Template	Aires Consulting	\$2,950
Website and Online Resources	[Re-design costs \$2355 (2012) / \$12,000 (2014) + (2015)]	\$18,320

Service	Provider/Notes	Cost
	Hosting costs (Annually \$150 x 10 ) ]	
ReadySuite / ReadyClass Recovery Service	Agility Recovery Annually (\$43,380 x 3)	\$130,140
High Value Vehicle Valuation Service		\$780
Campus Security Assessments	Annually (\$10,000x5)	\$50,000
TEGG Electrical Inspections	2010-2015	\$72,000
"Rule of 16" Whitepapers and Legal Templates – Gänder Consulting	- Students in Practicum: Workers' Compensation Issues and Work-Based Learning Liability <i>Presentation (2006)</i>	\$850
	- Insurance Contract Review Document (2006-2007)	\$4,265
	- DMI - Cyber Risk Review (2006-2007)	\$4,235
	- Workers' Compensation Issues Pertaining to Student Practicum Programs ( <i>White Paper</i> ) (2006-2007)	\$2,540
	- Workers' Compensation Benefits and Statutory Damage Caps: <i>How do they Apply to Losses Occurring Outside of WI?</i> (2007)	\$1,895
	- DMI Presents... Risk Management for Field Trips (2006-2007)	\$1,985
	- To Serve or Not To Serve - <i>Risk Management Guidelines for WTCS &amp; Foundations Selling or Giving Away Alcoholic Beverages During College/Foundation-Sponsored Events</i> (2007)	\$1,903
	- Motor Vehicle Use Guidelines (2007-2008)	\$3,325
	- Special Events Risk Management Best Practices (2006 & 2008)	\$1,145
	- Incident Reporting Guidelines (2009-2010)	\$1,728
	- Product Warranty Disclaimer <i>language</i> (2010)	\$563
	- DMI - Pollution Liability Insurance Coverage Review (2011)	\$1,073
	- Policy Guidelines for Weapons on Campus & WI's New Concealed Carry Law (2011)( <i>some \$ overlap with GL policy/OCI filing work re: same</i> )	\$6,829
	- DMI-Provided Insurance for Technical College Employees (2013)	\$824
	- Certificate of Insurance Request Form (2013)	\$294
- Liability Insurance Coverage Pertaining to Healthcare Practicums ( <i>White Paper</i> ) (2013)	\$2,415	
Content Valuation Model	American Appraisal Service (Development and Update)	\$39,300
Building Appraisal and Annual Valuation Update Service	Gallagher Appraisal Services - Including Individual Building Appraisals and Annual Valuation Update (through 2015)	\$80,000
Foundation Donations	2012 / 2013 / 2015 / 2016	\$336,000
International Travel Consultant Project	William Hoye	\$12,000
Business Continuity Plan Evaluation	Empathia	\$6,000
DMI Risk Management Project Awards 2014 and 2015	Funds given to applicants to utilize in addressing various RM issues	\$940,000
Cyber-Risk Premium Subsidy	80% of the premium for FY15 Cyber-Risk Policy Premiums	\$195,000
e-Risk Hub Access (NetDilligence)	\$16,000 Annually (x2)	\$32,000
Crisis Media Relations Consulting	Firestorm	\$12,695
Campus Security Legal Research	2014-15 + 2015-16	\$19,500

The above roster is not meant to be all-inclusive but indicative of the ongoing support that the Colleges have received from DMI. 4-2016 srh

<b>Service</b>	<b>Provider/Notes</b>	<b>Cost</b>
Legal Triage Service	Peterson, Johnson & Murray	\$877
Trauma Kits		\$264
Winter Driving Emergency Kits		\$1,086
Laser Safety Officer Training		\$5,905
<b>Estimated TOTAL</b>		<b>\$2,354,824**</b>

\* Valuation as of April, 2016. \*\*DMI Support Staff salaries are NOT included in the Estimated TOTAL above.

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